

# **GARDEN CITY FAMILY YMCA**

# **2021 AT A GLANCE**

YMCA MISSION: To put Christian principles into practice through programs that build healthy spirit, mind, and body for all

## **GENERAL INFORMATION**

CEO: Chad Knight Board President: Joey Ramos Years in Service: **57** Total Employees: **100** 

#### THE YMCA WAY

#### "WE STRESS THE C!"

- Every team, board & committee meeting begins with a devotion and/or invocation and ends with a Mission Moment!
- ❖ All YMCA sports programs begin with a Sports Pledge.
- No lunch is served in Child Care without a prayer.
- This year <u>62</u> new team members were trained in Mission and Character Development.

## **MEMBERS SERVED** (Unduplicated)

- ✓ **586** new members signed up!
- ✓ Membership peaked at 5,458 members in August!
- √ 1,478 members of age 17 or younger and 427 are age 65 & up!
- ✓ Average for retention rate was 68%!
- ✓ Average penetration rate was 18%!

## **FACILITY USAGE**

- ➤ Member cards were scanned to workout 109,924!
- > 5,135 guests paid to use our facilities!
- 24-hr access had 11,822 visits & 4,959 at open!
- Extended hours had 2,578 visits & 355 at open!
- Facilities were rented to groups 602 times!
- > Special groups accounted for **6,960** people!

# **PROGRAM PARTICIPATION** (Duplicated)

- 17,945 in Membership Promotions
- 4,075 in Dome activities.
- 2,697 in Child Care programs
- 570 in Sports events.
- 314 in Healthy Initiatives activities.
- 260 in Aquatics programs.
- 144 in Community Engagement (No FFN)

# TOTAL PARTICIPANTS: **19,162** in **113** programs!

# **FINANCIAL ASSISTANCE** - "Mission into action"

- ✓ Program scholarships totaled \$61,750.60 and helped 3,927 participants and 523 members!
- ✓ Membership scholarships totaled \$209,956.66 and helped 8,286 participants and 5,522 members!

## **VOLUNTEERS** – "The Backbone of our operation"

- The YMCA Way was stressed in five departments by 814 program volunteers.
- Fifty-eight (58) campaigners volunteered for this year's Annual Support Campaign.
- Administrative volunteers serving on our Board of Directors, Committees, and special task forces accounted for 55 people!

## **COLLABORATION & PARTNERSHIPS**

- ✓ GCCC: Sharing a Strength & Conditioning Coach, marketing, special membership prices, & share facilities!
- ✓ **USD #457:** After School program, GCHS Swim Team, After-Prom party, Sports programs & SPED Classes.
- ✓ United Way: Five After-School Enrichment sites for \$8 wk.
- ✓ Corporate Partner in Health: Provided employee benefit of membership totaling \$193,993.83!
- ✓ **Finnup Foundation:** YSplash & Finnup Fundays.
- ✓ **Finney County Convention & Visitors Bureau:** Racquetball Tournament sponsorship.
- ✓ American Red Cross: Trainings & Blood Drives.
- ✓ St. Catherine Hospital, Accelacare Therapy, Central Care Cancer Center & Plaza Medical: Physician Referral Exercise Prescription (PREP) program, Free memberships to resident doctors and interns.
- ✓ WKCF: Match Day and various grants!
- ✓ Southwind: Member benefit for golf, pool, dining, and special events
- ✓ And many others!

#### FREE OUTREACH HIGHLIGHTS

- **Keeping Our Promise** provided **148** youth free membership
- > Summer Food Service Program provided over 56,742 meals and helped 4,053 children under the age of 18!
- > Special passes were provided to 489 recipients!
- Henry Hall, Max & Marianne Miller, and the YMCA Outreach provided 11 people memberships valued at \$1,348.64!
- YSplash (Water safety) served 236 participants.
- ➤ Golden Memberships provided 103 members over the age of 80 free memberships valued at \$30,747.07 for life!
- > Guest passes were provided to 1,696 participants.
- > Bring a Friend Free promo generated 647 guests to Y!
- And much more!

# **COMMUNITY BENEFIT**

- \$13,731.41 was awarded in Gift Certificates to School events, fundraisers, auctions & more helping 138 people!
- Volunteer hours totaled 9,196 (\$28.54 rate) giving back to our community a benefit of \$262,453.84!
- Four (4) Management Team members served on Five (5) Community Boards, Task Forces, Coalitions & State Boards!
- \$266,631.92 was given back in community through Corporate Memberships & other scholarships!
- Annual Recognition & Celebration honored 163 volunteers, donors, members, and special friends as Y CHAMPIONS!
- \$12,011.16 was given to 1,286 guests with members!
- Member Special Contracts awarded 2,701 members a savings of \$168,500.55 for their membership!